

HOME BUYING PROCESS

Home Buyer

Realtor, Broker Associate
 Steven Finlay, ABR, CRS, GRI, e-PRO
 Shorewest REALTORS
 (920) 471-6040
 StevenFinlay@new.rr.com



Qualifying and Counseling

Closing

Determine Needs and Desires

Selecting Areas

Understanding Buying Process

Determine Purchase Power

Financing Pre-Approval
 Paul Adams
 Cornerstone Mortgage
 (920) 347-1622
 Paul@csm-wi.com

Final Walk-Through

Contact the Utility Companies

Previewing Homes

Set Time and Place for Closing

Contingencies

- Home Inspection
- Financing
- Other Contingencies

Make An Offer

Mortgage Commitment Letter

Contract Acceptance

Counter Offer

Seller Obtains Code Compliance & Occupancy Permits (if required by the community)

Mortgage Application (Credit & Appraisal)

Offer Rejected

Homeowner's Insurance
 Scott Tarsi
 Farmers Insurance Group
 (920) 884-6765
 starsi@farmersagent.com

Mortgage Application/Fee Confirmation & Pre-approval

Professional Home Inspection
 Bruce Low
 Bottom Line Home Inspection
 (920) 255-2197
 bottomlineinspects@gmail.com